# How to Prepare an ERC Grant Proposal

Andreas Zeller Saarland University

### Preparing a Proposal

- Start planning many months in advance
  - started 18 months before
- Reserve lots of time for writing proposal
  - 2-3 weeks (consider a retreat)
- Get as much feedback as possible
  - 12 internal + 12 external
  - give talks and lobby for your idea

### Proposal Guides

- Important ERC Documents:
  - Guide for Applicants your bible
  - Guide for Reviewers check this too
- All details at http://erc.europa.eu/
- Rely on local EU support for formalities



#### Sell Yourself

- Collect and provide irrefutable evidence for impact and excellence
  - Papers, talks, students, tools...
  - Lasting impact in academia and industry
  - Quality as networker and advisor
- Don't forget a single achievement!

#### Sell Yourself

Search for unique selling points:

Don't just say	But say
ACM Fellow	Youngest European ACM Fellow ever
Best Paper Award	First Best Paper Award for a debugging paper
700+ citations	Most-cited Software Engineering paper of 2005

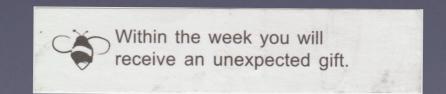


### Project Proposal

- ERC funds high-risk, high-gain projects
  - Risks should be substantial, but manageable
- Focus on novelty and potential impact
  - Why is this new? Why is this needed?
- Prepare talks to sharpen your message
  - For a starting grant, you will be interviewed

### Project Writing

- Have a clear title and abstract
  - get the interest of the reviewer
- Have a clear structure and plan
  - you know how to organize things, don't you?
- Get to the point
  - no buzzwords, no yada yada, no lingo
- · Polish. Polish. and polish again.



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