

# Lessons learned while participating in EU collaborative projects

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# A two phases process

- Proposal preparation
- (If approved) Project execution

# Proposal preparation: main issues

- Calls for collaborative projects are very specific
  - E.g.: ...The Cloud-Edge Continuum must provide seamless management schemes to allow services and data to be processed across various providers, connectivity types and network zones...
- Evaluators that are not necessarily experts in the field of the call
- Consortia should be well balanced
  - Geographic distribution
  - Competences
  - Types of partners

# How to become partners of a proposal?

- Use CORDIS
- Network with potential partners
- Attend networking events promoted by the EC

# Project execution

- Consortium agreement sometimes cumbersome
- Collaboration is key and not always easy
- Project time is short, results must be produced by research partners and applied by use cases ones
- Impact must be generated in a short time